



# DEFENSE ACQUISITION UNIVERSITY

## ACQ 265 - Services Acquisition

120126

*Course Learning/Performance Objectives followed by its  
enabling learning objectives on separate lines if specified.*

1	<b>Given access to online resources, the student will assess the importance of the Planning phase as outlined in the Guidebook for Services Acquisition</b>
	Describe the importance of the Planning Phase
	State a "team vision" and organization structure for your team project
	Show how the importance of stakeholder analysis shapes requirements
	Identify what type of information is needed from Market Research
	Breakdown the elements of a project and communications plans
2	<b>Given access to online resources, the student will design an effective requirements documents as outlined in the Guidebook for Services Acquisition</b>
	Describe the risk areas of a performance requirement
	Show the difference between a Performance Tasks, Performance Standards and Acceptable Quality Level
	Apply the use of ARRT to develop the requirement and inspection elements of a service requirement
	Define the elements of a PWS
	Analyze strengths and weaknesses of different contract types and incentives
	Examine the role of risk in determine contract types
	Examine evaluation criteria for evaluating contract proposals
3	<b>Given access to online resources, the student will evaluate effective processes for selecting a contractor and assessing contract performance as outlined in the Guidebook for Services Acquisition</b>
	Identify the different steps in the source selection process
	Identify the participants in the source selection process
	Examine contractor performance in meeting mission requirements
	Demonstrate how to foster a positive partnership with the contractor
	Explain options for performance remediation
	Design your performance metrics
	Identify a performance reporting structure
	Apply a performance reporting structure to your acquisition